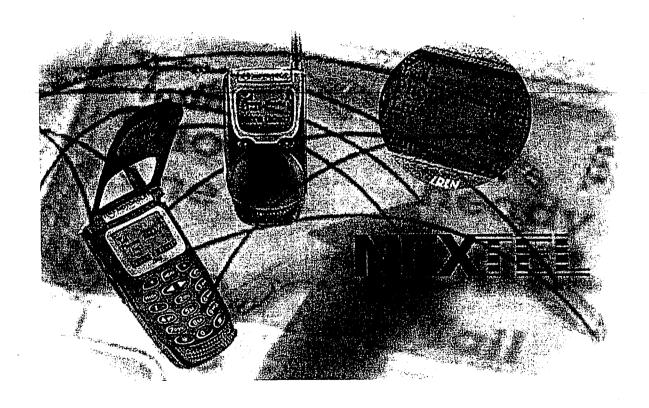
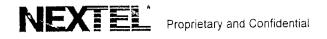
# Financial, HR, SCM, Tax Systems Overhaul **Project Update**

JONEIDENTIAL



Paul Saleh - 11/26/02



UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
Case Number: C 04-00807 VRW
DEFT EXHIBIT NO. D5403-R
Date Admitted:

\*HIGHLY CONFIDENTIAL\*

- Our goal of having one integrated project is to:
  - > Leave the key decisions to the business owners
  - > Provide world class PMO tools and processes
  - > Shorten the delivery window by finding the critical path
  - > Lower delivery costs by only modifying systems and processes once
  - > Coordinate cross function systems, process and organizational efforts
  - > Provide trace-ability to ensure nothing gets lost or forgotten
  - > Bring world class vendors into the project to get industry best practices

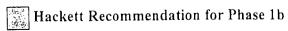


## Phase 1 functional scope – to be delivered in 2H2003

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Accounting & Finance		文章。是一个一个 Tax 自己对应。由ATS	Supply Chain	TOther Organizations
	Benefits			Billing
Accounts Receivable		Financial Reporting	Auctioning	Analog Billing
Budgeting - 1	Compensation +	POS	Item Master Management	Cell Site Tracking
Cash Tracking	Contractor Tracking States	Service		Collections
Commissions	Employee Administration (Term Proc/Trans/Relos)	Use Tax	DEMBRIONEC-PlanChD Planho	Corp. Financial Strategy
Consolidation	Employee Communications	Planning.	eProcurement	Corporate Comms - Empl Comms
Cost Accounting	Employee Relations	Incentives	Forecasting, of the second	Customer Care Productivity
Expense Reporting	Mergers, Acquisitions, Restructurings	Research	Inventory Management	Downstream Reporting Tools from DW
Financial Planning	Performance Mgmt	Accruals	MWBE and Supplier Database	Employee Phone Fulfillment
Financial Reporting	Policies and Procedures	Sales & Transaction Tax Report Filings	Purchase Orders	External Business Relationships
Fixed Assets	Recruiting	Payments	Property Management	Legal Contract Management
Forecasting	Succession Planning	Reconciliations	Receiving Goods	Legal Litigation
General Ledger	Suneys	Adjustments	Requisition	Legal Security / Privacy
Handset Inventory	Training	Unclaimed Property	RFP	Nextel Retail
Journal Entry	Workforce Planning/Staffing		Supplier Scheduling	Product Management - Product Profitability
Payroll	Workforce Deployment	Property Tax Filings	Vendor Evaluation	Revenue Assurance
Project Accounting		Assessment Review & Controls	Work Order Management	Sales Commissions / Direct & Indirect
Revenue Mgmt	- - -	Payments & Verification		Sales Distribution/ Direct & Indirect
T&E Processing				Sales SFA
				Spectrum Tracking

Phase 1a, Oracle/PeopleSoft Upgrade





No System to Support Function

# Processes, Technology and Organization should:

- > be scalable
- > be developed to support end to end integration
- > ensure accountability
- > move towards a shared services model....and where applicable, promote self service based on functional maturity
  - ❖ Level 1 lots of autonomy without controls and integration
  - ❖ Level 2 Centralization (shared service) where controls and integration are put into place
  - ❖ Level 3 Hybrid of organizational autonomy (self service), where shared service function handles exceptions, strategy and governance
- > utilize industry best practices (maximize value and efficiency)
- > focus on change management and user acceptance



# Project Status

# Completed second round of software demos

- > Accounting/Finance/Tax survey ratings
  - PS 7.92
  - Oracle 7.75
- > HR
  - PS 7.28
  - Oracle 6.62
- > SCM
  - PS 8.12
  - Oracle 5.14

## ❖ Conducted Executive Review Sessions with Oracle and PS

- > Nextel Attendees
  - Arendt
  - Lefave
  - Hinton
  - Szpindor
  - Cichanowicz
- > Focus
  - Audits and Controls
  - Scalability
  - Strategic Alliance
  - Relationship building
- > Have not yet conducted post meeting assessments

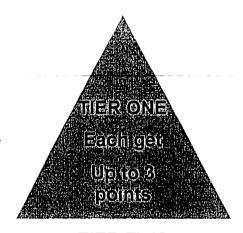


❖ There are 5 options for Software Selection

	HR	Acct/Fin/Tax	SCM
1		ALL PEOPLE SOFT	
2		ANN ORVACILE	
3	PEOPLE SOFT	ORVACILIE	ARIBA
4	PEOPLE SOFT	ORVAGILE	PEOPLE SOFT
5	PEOPLE SOFT	OIRVAC	ŲĒ.

#### Update on Software Vendor Selection

#### Weighted Vendor Criteria





**TIER TWO** 

Each get up to 2 points

TIER THREE

Each Get up to 1 point

HR Functionality
Accounting/Fin/Tax Functionality
SCM Functionality
Ease of integration
Scalability and Performance
Audits and Controls

Cost Interface Development Reference Checks Confidence in Vendor Partnership

Technical Architecture Vendor Viability Release Road Map



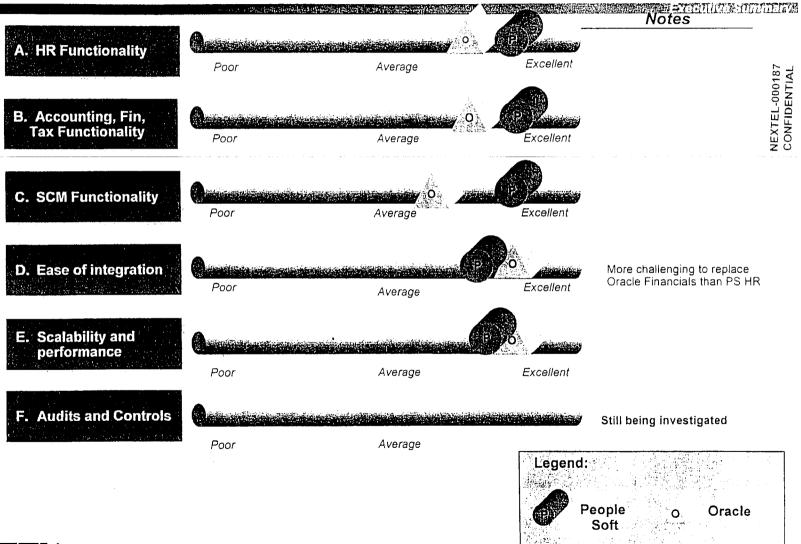
# Three primary methods are being used to evaluate each of the vendors.

Exec Review & Vendor Response Vendor Demo NEXTEL-000186 CONFIDENTIAL Reference Checks Each vendor was given 2 opportunities to Each vendor was asked to reply to Each Vendor was given an demo their software for the Oversight executive review session and will an RFQ Committee and designated SMEs have references checked Specific Strengths and Weaknesses Strengths and Weaknesses Strengths and Weaknesses tools were used to evaluate Criteria Acceptance Matrix Pricing each portion of Forced Ranking Matrix the vendor information Each portion of the vendor evaluation contributes to the recommendation included within this discussion



Vendor Response

#### Tier 1 items

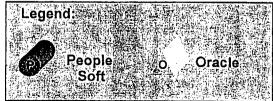


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# Tier 2 items

Notes G. Cost (pre-best and final) Based on a 5 year projection \$41.7M \$22.5M H. Interface Atlas more difficult with PS **Development** Poor Excellent Average I. Reference Checks Still Being Reviewed Poor Excellent Average J. Confidence in Vendor Still Being Investigated Relationship Poor Average Excellent

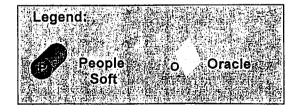


\*Cost numbers provided by vendor.



#### Tier 3 Items

Notes NEXTEL-000189 CONFIDENTIAL Basic reporting can be handled by each vendor. K. Technical Differentiated by ease of **Architecture** Poor Average Excellent use. L. Vendor Viability Still Being Reviewed Poor Excellent Average Still Being Reviewed M. Release Road Map Poor Excellent Average





# Appendix - high level of what's in scope for phase 1

- ❖ 1. Upgrade PS HR to version 8.3
- ❖ 2. Replace Oracle Financials with PS version 8.4
- ❖ 3. Replace Ariba with PS version 8.4
- ❖ 4. Replace Brass Ring with PS version 8.3
- ❖ 5. Replace half of IT PMO with PS version 8.4
- ❖ 6. Re-write Rent DB function
- ❖ 7. Upgrade current tax function to 80% vs. current 10% financials functional support
- ❖ 8. Replace TM1 with with PS version 8.4
- ❖ 9. Replace On Track with PS version 8.3
- ❖ 10. Implement HR self service with PS version 8.3
- ❖ 11. Implement PS open enrollment capability with PS version 8.3
- ❖ 12. Upgrade all majority of HR, Accounting/Finance, Tax and SCM business processes
- ❖ 13. Upgrade 12 interfaces
- ❖ 14 Replace VAD financials with PS version 8.4
- ❖ 15. Interface to Solar Commissions for direct (we will keep Oracle)
- 16. Upgrade indirect commissions to Solar
- ❖ 17. Learning Management function with PS version 8.3
- 18. Transition costs to migrate USI to EDS

